

40745 - Beyond the Borders 2027

Application Details

Funding Opportunity: 38338-2027-2029 Consolidated Grant Program - Vehicles and Equipment
Funding Opportunity Due Date: Sep 9, 2026 3:01 PM
Program Area: Consolidated Grant Program
Status: Under Review
Stage: Final Application

Initial Submit Date: Sep 8, 2026 4:58 PM
Initially Submitted By: Steven Hutchins
Last Submit Date:
Last Submitted By:

Contact Information

Primary Contact Information

Active User*: Yes
Type: External User
Name: Mr. Steven E Hutchins
Salutation First Name Middle Name Last Name
Title: CEO/Managing Member
Email*: shutchins@transervepnp.org
Address*: 1441 Yukon Harbor Rd SE
Port Orchard Washington 98366-____
City State/Province Postal Code/Zip
Phone*: (253) 470-2291
Fax:
Comments:

Organization Information

Status*: Approved
Legal Name*: TranServePNP
DBA Name*: TranServe
Organization Type*: Non Profit
Organization Website: <http://transervepnp.org>
(Please enter http://... for this field)
Vendor ID: SWV034628500
SAM UEI #: JWELNW4XNK49
Physical Address*: 1441 Yukon Harbor Rd SE

Port Orchard Washington 98366-____
City State/Province Postal Code/Zip
Mailing Address*: 1441 Yukon Harbor Rd SE

Port Orchard Washington 98366-____
City State/Province Postal Code/Zip
Remit to Address*: 1441 Yukon Harbor Rd SE

Port Orchard Washington 98366-____
City State/Province Postal Code/Zip
Phone*: (253) 470-2291 Ext.

Fax:

Fiscal Year End December

Last day of*:

Indirect Cost Rate: 0.00%

IDR Expiration Date:

Organization Contact Information

Organization Contact Information

Organization Director*: Steven Hutchins
First Name Last Name
CEO/Managing Member hutchmen12@hotmail.com
Title Email Address

Applicant Contact*: Steven Hutchins
First Name Last Name
CEO/Managing Member hutchmen12@hotmail.com
Title Email Address

Project Contact: Steven Hutchins
First Name Last Name
CEO/Managing Member hutchmen12@hotmail.com
Title Email Address

Summary of Project Information

Summary of Project Information

Select all capital types from the list below that best describe your project.

Capital Type*: Fleet replacement

Checking yes to federal funds means that your organization is willing and able to comply with the associated federal requirements, such as federal drug and alcohol testing procedures, Title VI activities, and federal small business enterprise (FSBE) participation.

For examples of federal requirements from the last biennium, see the [Public Transportation Grant Guidebook](#).

Willing to Accept FTA funds for the biennium*?: Yes

If your organization has proof of 501(c) nonprofit status, the project may be eligible for state paratransit special needs competitive funds.

Does your organization have 501(c) nonprofit status?: Yes

Choose the congressional district(s), legislative district(s), and county(ies) this project will serve (include the entire project area).

[Congressional & Legislative District map](#)

Legislative District(s)*: 25,31
Congressional District(s)*: 10
County(ies)*: King,Pierce

Scope of Work

Scope of Work

Select the [Regional Transportation Planning Organization \(RTPO\)](#) / [Metropolitan Planning Organization \(MPO\)](#) that will be ranking this project from the drop-down menu.

RTPO/MPO*: Puget Sound Regional Council

Project Summary (Scope)

Provide a brief, high-level description of what your project proposes to do (address what the project is, whom it serves, and where the service occurs).

WSDOT will use this information to develop the project scope for the grant agreement and may also use it to describe the project to the Legislature.

Proposed summary/scope of work*:

TranServe will acquire five ADA-accessible replacement vehicles to support Beyond the Borders (BTB) transportation in rural and underserved areas of Pierce County. The vehicles will replace high-mileage vehicles and maintain safe, reliable transportation for older adults, people with disabilities, low-income residents, veterans, and others.

Project Description

Provide a detailed description of the tasks, activities, and deliverables your project will complete. Your narrative should reflect the full life of the project and demonstrate how the proposed activities align with the grant program's goals.

Description of project*:

TranServe will acquire five ADA-accessible replacement vehicles to support Beyond the Borders (BTB), Pierce County's coordinated transportation program serving rural and underserved communities. The vehicles will replace five existing vehicles originally acquired with WSDOT assistance and used by ATS to provide BTB service.

Following award, TranServe will coordinate with WSDOT and use an approved state cooperative procurement process, anticipated through DES, to purchase vehicles configured for BTB operations. Vehicles will accommodate approximately 12 ambulatory passengers and two wheelchair positions and include wheelchair lifts and other required accessibility and safety equipment.

TranServe will administer procurement, grant documentation, financial oversight, reimbursement, vehicle acceptance, and WSDOT compliance. ATS will provide the required local match and continue operating and maintaining the vehicles in BTB service.

The project will preserve BTB's four-vehicle daily operating requirement plus a backup vehicle, reducing the risk that maintenance or mechanical failures interrupt service. The completed project will provide five replacement vehicles placed into BTB service in Pierce County.

Project Need

Why is this project needed, and how does this proposal address the need? How would the community be affected if the grant is not awarded?

Include a description of the transportation problem that aligns with the need identified in the Coordinated Public Transit-Human Services Transportation Plan (CPT-HSTP). Explain how the problem was identified and describe how the proposed project will address it.

Need*:

BTB depends on five vehicles-four for regular service and one backup-to maintain reliable transportation in rural and underserved Pierce County communities. The existing vehicles have exceeded their useful life and accumulated exceptionally high mileage. By the anticipated 2028 replacement date, the fleet is expected to exceed 500,000 miles per vehicle. Increasing maintenance, component failures, downtime, and declining reliability place continued service at risk.

The need is consistent with priorities identified through the regional CPT-HSTP planning process: maintaining transportation for people who cannot drive or readily use conventional transit, improving access for people with disabilities and other transportation-disadvantaged populations, and coordinating specialized transportation resources.

Replacing all five vehicles addresses the problem directly by restoring fleet reliability while preserving four operating vehicles and a dependable backup. Without WSDOT funding, BTB would be forced to continue relying on vehicles substantially beyond their useful life. Breakdowns and extended repairs could reduce available service and jeopardize access to healthcare, employment, shopping, social services, and community connections for riders with few transportation alternatives.

Area Served

Is this project primarily serving a rural area?*

Yes

Any service that supports public transportation in rural areas with populations less than 50,000.

Special Needs Transportation

To be eligible for special needs transportation funding, applicants must address how their project advances the efficiency in, accessibility to, or coordination of transportation services provided to persons with special transportation needs, as defined in [RCW 81.66.010\(3\)](#).

Does this project advance efficiencies in, accessibility to, or coordination of special needs transportation?*

Yes

Describe how your project advances these areas, and the approach you are using to achieve these improvements. Additionally, identify the special needs population(s) to be served by this project.

Special Needs Transportation:

The BTB vehicle replacement project directly advances accessibility, efficiency, and coordination of transportation for people with special transportation needs. BTB serves older adults, people with disabilities, wheelchair users, low-income residents, veterans, and people who cannot drive or cannot readily use conventional public transportation.

Five new ADA-accessible vehicles will replace an aging, high-mileage fleet while maintaining four vehicles for regular service and one backup. Each vehicle will be equipped to transport ambulatory passengers and wheelchair users, allowing BTB to serve riders with different mobility needs on the same vehicle. Reliable accessible vehicles reduce missed trips, service disruptions, vehicle substitutions, and scheduling difficulties caused by mechanical failures.

BTB combines scheduled service with flexible transportation designed around communities where conventional transit options are limited. Accessible vehicles allow riders to reach healthcare, employment, shopping, social services, and connections with other transportation providers. BTB's service model also supports coordination by helping connect passengers with the broader regional transportation network rather than duplicating existing transit services.

Replacing the five vehicles protects this coordinated system and improves operational efficiency by reducing maintenance-related downtime and the need to rearrange service when an older vehicle is unavailable. Most importantly, the project preserves dependable mobility for passengers whose age, disability, income, geographic location, or other circumstances limit their transportation choices.

Project Staff

Provide the names of the key staff who will be working on this project, along with their years of experience and relevant qualifications. Include their experience managing similar projects, with specific attention to responsibilities for grant financial management, budget oversight, documentation, and compliance.

Project Staff*:

Steve Hutchins, Managing Member/CEO of TranServe, will serve as project lead. Steve brings 45 years of transportation leadership in management, operations, procurement, technology, grant administration, and vehicle design. Since 1980, he has participated in the procurement of more than 500 transit vehicles for over 20 transportation programs.

Steve will oversee coordination with BTB, ATS Trans, WSDOT, DES, and the vehicle contractor; vehicle specifications and procurement; budget and financial management; documentation; inspections; reimbursement requests; reporting; and grant compliance.

TranServe has successfully managed similar WSDOT vehicle procurements, including three ADA-accessible vehicles under a grant reduced to \$285,000. The vehicles were procured within the available budget, delivered, inspected, equipped as required, and placed into service.

Steve will monitor expenditures, verify invoices and supporting documentation, coordinate WSDOT reimbursements, maintain project records, and ensure procurement and grant requirements are satisfied through closeout.

His extensive procurement experience and familiarity with WSDOT requirements provide the leadership and oversight necessary to successfully complete the five-vehicle BTB replacement project.

Relationship to Other Projects

Relationship to Other Projects

Is this project dependent on any other projects submitted by your organization?*: No

Did you, or will you, apply for this project in another grant program this biennium?*: No

Have you applied for the same project in a prior biennium and did not receive funding?*: Yes

Are you applying for other projects within this funding opportunity?*: Yes

List all project applications for this funding opportunity, including this project, in order of priority*:

TranServe's applications for this funding opportunity, in priority order, are:

Beyond the Borders (BTB) - 5 replacement vehicles
PACE Adult Day Health - 8 replacement vehicles
ruralTRANSIT (rT) - 3 replacement vehicles

BTB is ranked first because its replacement request was not funded in the prior grant cycle and its five-vehicle fleet continues to accumulate exceptionally high mileage, increasing the urgency of replacement.

Planning and Coordination

Coordinated Public Transit - Human Services Transportation Plan

Coordinated Public Transit - Human Services Transportation Plan	Page number(s) or TBD	How is the need in the CPT-HSTP met by this project?
Puget Sound Regional Council	6	PSRC identifies specialized transportation as service for people with mobility challenges and transportation barriers. BTB addresses this need by providing accessible, flexible transportation for people who cannot effectively use conventional transit.
Puget Sound Regional Council	23	PSRC documents significant populations of people with disabilities and low incomes and the transportation barriers they experience. BTB provides affordable, ADA-accessible transportation for these populations in underserved areas of Pierce County.
Puget Sound Regional Council	35-36	SRC identifies the need for higher levels of service for frail older adults and people with disabilities and recognizes wheelchair accessibility and affordability barriers. BTB provides wheelchair-accessible vehicles, flexible service, and route deviations to address these needs
Puget Sound Regional Council	39	PSRC identifies older adults, people with disabilities, low-income residents, and veterans as populations with specialized transportation needs and identifies healthcare, food access, and other essential destinations. Replacing BTB's five high-mileage vehicles preserves reliable access to these destinations.
Puget Sound Regional Council	67	PSRC identifies replacement of demand-response and specialized transportation fleets as a strategy for maintaining reliable, on-time service. BTB's five existing vehicles are projected to exceed 500,000 miles by anticipated replacement delivery in 2028. Replacing them directly implements this strategy.
Puget Sound Regional Council	70	PSRC supports improved specialized transportation connections to healthcare, wellness, and other essential services. BTB provides these connections for Pierce County residents with limited transportation alternatives.
Puget Sound Regional Council	124	Public engagement identified the need for reliable transportation with adequate accommodations for wheelchairs and other mobility devices. BTB's replacement vehicles will maintain wheelchair-accessible capacity and dependable transportation for passengers using mobility devices.
Puget Sound Regional Council	na	delete row

Cross-region Project

Does this project have a service area that crosses RTP/MPO planning boundaries?*: Yes

Project Coordination

Describe coordination efforts. Include details such as:

- How is the project reflected in regional plans?
- Which prioritized strategies are being addressed?
- Who was involved in defining the transportation problem?
- Other alternatives considered for addressing the problem.
- Demonstrations of local/regional coordination in implementing the proposed project.

Coordination Efforts*:

Beyond the Borders (BTB) is the result of ongoing regional coordination to address transportation gaps for rural residents and people with special transportation needs in Pierce County. The project supports priorities identified in the Puget Sound Regional Council Coordinated Public Transit-Human Services Transportation Plan and the Pierce County Coordinated Transportation Coalition (PCCTC) Vision 2050 & Strategic Plan (2025-2030), including accessibility, mobility, regional connectivity, coordination, and transportation for people with limited options.

Transportation needs have been identified through regional planning, operating experience, rider demand, service data, community input, human-service organizations, Pierce County, transportation providers, and PCCTC. These efforts demonstrate that geographic distance, low population density, disability, age, income, and limited access to conventional transit continue to create transportation barriers.

BTB addresses these gaps through deviated fixed-route service. Vehicles operate scheduled routes but may leave the established route to pick up or drop off passengers who cannot reasonably access the route directly. This combines the efficiency of scheduled service with flexibility for rural and special-needs passengers.

Alternatives include continuing to operate the existing fleet, reducing service, purchasing fewer vehicles, or relying on other transportation providers. These alternatives do not adequately address the need. By 2028, the existing vehicles are projected to exceed 500,000 miles, and other transportation services cannot fully replace BTB's combination of rural coverage, accessibility, route deviation, and regional connections.

Implementation is coordinated among BTB, ATS, and TranServe. BTB provides program leadership and coordination, ATS operates the service, and TranServe will administer the WSDOT capital grant and procure the five replacement vehicles.

By selecting yes, you acknowledge that you Yes
coordinated or will coordinate this project
with the planning organization(s) within the
region(s) this project serves*:

How does your project connect to, coordinate with, leverage, or enhance other modes of transportation in your service area (e.g., aviation, intercity bus or rail, park-and-rides, bicycle/pedestrian)?

In your response, include how the multimodal partnerships for this project will improve or enhance access to social services.

What efficiencies will be gained within the service area as a result of this project?

Multimodal Partnerships*:

BTB's deviated fixed-route service provides an important link between rural and underserved Pierce County communities and the larger regional transportation network. Rather than duplicating conventional transit, BTB fills geographic and accessibility gaps by helping passengers reach transit centers, park-and-rides, regional bus services, and other transportation connections.

BTB serves Sumner/Bonney Lake, Spanaway, Orting, and the Key Peninsula. Scheduled routes provide an efficient service structure, while route deviations allow vehicles to leave the established route to pick up or drop off passengers who cannot reasonably reach it. This first/last-mile function is especially important for older adults, people with disabilities, wheelchair users, veterans, low-income residents, and others with limited transportation options.

These connections improve access to healthcare, employment, food, shopping, social and human services, and community activities. They also allow passengers to use other transit services for portions of trips beyond the BTB service area.

This coordinated approach creates efficiency by using BTB where its flexible, accessible service is most needed while leveraging existing transportation for longer regional trips. Five reliable replacement vehicles will reduce breakdowns, missed trips, and missed connections, helping the entire coordinated transportation network work more effectively for BTB passengers.

Budget

Transit Vehicles

Replace / Expand / Rebuild	Vehicle Description	Minimum Useful Life	Passenger Seating	Wheelchair Stations	Fuel Type	Cost Description	Total Cost of Vehicle w/ Accessories	Match	Requested Amount
Replacement	Light-Duty Cutaway	5	12	2	Propane	Complete replacement vehicle with WC lift, destination sign, transit entrance, jump seats & L-track. \$159,455 quote less \$17,381 TranServe sales-tax exemption = \$142,074.	\$142,074.00	\$14,207.00	\$127,867.00
Replacement	Light-Duty Cutaway	5	12	2	Propane	Complete replacement vehicle with WC lift, destination sign, transit entrance, jump seats & L-track. \$159,455 quote less \$17,381 TranServe sales-tax exemption = \$142,074.	\$142,074.00	\$14,207.00	\$127,867.00
Replacement	Light-Duty Cutaway	5	12	2	Propane	Complete replacement vehicle with WC lift, destination sign, transit entrance, jump seats & L-track. \$159,455 quote less \$17,381 TranServe sales-tax exemption = \$142,074.	\$142,074.00	\$14,207.00	\$127,867.00
Replacement	Light-Duty Cutaway	5	12	2	Propane	Complete replacement vehicle with WC lift, destination sign, transit entrance, jump seats & L-track. \$159,455 quote less \$17,381 TranServe sales-tax exemption = \$142,074.	\$142,074.00	\$14,207.00	\$127,867.00
Replacement	Light-Duty Cutaway	5	12	2	Propane	Complete replacement vehicle with WC lift, destination sign, transit entrance, jump seats & L-track. \$159,455 quote less \$17,381 TranServe sales-tax exemption = \$142,074.	\$142,074.00	\$14,207.00	\$127,867.00
								\$71,035.00	\$639,335.00

Equipment

Equipment Description	Minimum Useful Life	Total Cost	Match	Requested Amount
NA	0	\$0.00	\$0.00	\$0.00
			\$0.00	\$0.00

Sources of Match

Source	If Other, List the Source	Amount
Local: Other	ATS Trans CASH MATCH	\$71,035.00
		\$71,035.00

Scalability

Is your project scalable?* Yes

Specify the minimum funds needed : \$645,793.00
Round to the nearest dollar. Do not include cents.

Describe the scalability of your project.:

Yes. The project can be scaled if WSDOT is unable to fully fund the request; however, the minimum funding needed to meet the identified project need is \$639,335 for all five replacement vehicles. BTB's five existing vehicles have exceeded their useful life, and all five require replacement to maintain four vehicles in regular service plus one dependable backup.

If only partial funding is available, TranServe could reduce the number purchased and prioritize vehicles based on mileage, age, mechanical condition, maintenance history, repair costs, reliability, and operational risk. Each vehicle funded would reduce the immediate risk of breakdowns and service interruptions, but vehicles not replaced would remain in service beyond their useful life.

Full funding of all five vehicles is necessary to restore the fleet to a reliable operating condition and protect continued BTB service throughout its Pierce County service area.

ADA Accessibility

ADA Accessibility*:

All five replacement vehicles will meet ADA requirements and 49 CFR Part 38. Each vehicle will include an ADA wheelchair lift, accessible transit entrance, two wheelchair securement stations, L-track securement system, and required safety equipment. BTB's deviated fixed-route service provides accessible transportation for passengers using mobility devices, including riders who request an accessible route deviation.

Procurement Plan

Procurement Plan*:

TranServe will procure the five replacement vehicles through the Washington State Department of Enterprise Services (DES) cooperative purchasing program, consistent with applicable state and federal requirements and TranServe's procurement policy on file with WSDOT.

Following grant award and WSDOT authorization, TranServe will finalize vehicle specifications, confirm DES contract pricing and availability, and issue the required purchase order. Vehicles will be specified for BTB's deviated fixed-route service and will include ADA wheelchair lifts, two wheelchair stations, securement systems, destination signs, transit-style entrances, and other approved equipment.

TranServe will maintain quotations, purchase orders, invoices, procurement records, vehicle acceptance documentation, and other records required by WSDOT. Each vehicle will be inspected before acceptance to verify compliance with approved specifications and ADA requirements.

TranServe will apply its sales-tax-exempt status, currently estimated to save \$17,381 per vehicle and \$86,905 for five vehicles, reducing the project cost and maximizing the value of WSDOT and local-match funds.

Other Sources

Other Sources*:

The BTB replacement project leverages substantial resources beyond the requested WSDOT investment. ATS has committed to provide the required cash match for the five replacement vehicles, supplementing WSDOT capital funds with private, non-state resources.

Pierce County contributes funding to support operation of the Key Peninsula transportation project, providing important local governmental investment in transportation access for an area with limited transportation options. This operating support complements the proposed WSDOT capital investment and demonstrates a continuing local commitment to maintaining transportation services.

TranServe contributes grant development, procurement administration, financial oversight, documentation, compliance management, and vehicle acquisition expertise. Its approved sales-tax-exempt status further reduces vehicle acquisition costs. As a nonprofit organization, TranServe also has the ability to seek charitable contributions and raise additional cash support through Givebutter, providing another potential non-governmental resource for transportation needs and future project support.

The project also leverages existing operational resources. ATS provides drivers, maintenance, dispatching, and day-to-day transportation operations, while TranServe provides grant administration and vehicle procurement. Community and regional support is demonstrated through coordinated transportation planning and support from organizations and individuals familiar with transportation needs throughout Pierce County.

Summary

Requested Amount

Vehicle Requested Amount:	\$639,335.00
Equipment Requested Amount:	\$0.00
Total Requested Amount:	\$639,335.00

Match Amount

Match Amount:	\$71,035.00
Percentage of Match:	10.00%

Total

Total Project Cost:	\$710,370.00
---------------------	--------------

Hydrogen Project Information

Hydrogen Project Implementation

Does your project include purchasing or constructing assets associated with hydrogen fuel?*

No

Examples: hydrogen-powered vehicles, hydrogen fuel, fueling stations, storage systems, or on-site fueling or production equipment.

Vehicle Replacement

Vehicle Replacement or Rebuild

Are you replacing or rebuilding a vehicle?*

Yes

Click Save Form to continue. If you selected Yes, complete the vehicle information section below.

Vehicle Information

Replace or Rebuild	Vehicle Type	Year	Make/Model	Vehicle Description	Fuel Type	Remaining useful life	Vehicle Identification Number (VIN)	Current Status	Current Mileage	Other Applications	Other Grant Program(s)
Replace	Medium-duty Cutaway (truck chassis)	2018	FORD E 450		Propane	-1	1FD FE4FS8JDC41743	Active	225403	No	
Replace	Medium-duty Cutaway (truck chassis)	2018	FORD E 450		Propane	-1	1FD FE4FS1JDC41731	Active	230620	No	
Replace	Medium-duty Cutaway (truck chassis)	2012	FORD E 450		Propane	-1	1FD FE4FS7HDC27522	Active	317686	No	
Replace	ADA Raised-Roof Van	2019	Ford Transit		Propane	-1	1FBZX2CM4KKA24505	Active	270275	No	
Replace	ADA Raised-Roof Van	2019	Ford Transit		Propane	2	1FBZX2CM6KKA24506	Active	212000	No	

Service Level

Project Service Level Information

Project Specific Information	July 1, 2025 - June 30, 2027 (Current Estimate)	July 1, 2027 - June 30, 2029 (Projected)	Percent of Change
Passenger Vehicle Hours	23015	23250	1.02%
Passenger Vehicle Miles	680485	697527	2.50%
Passenger Trips	55000	59700	8.55%
Volunteer Hours	0	0	0.00%

Project Service Level Description

Describe the methodology used to develop these estimates, including any assumptions applied in their development.

How were service-level estimates developed?*

Service-level estimates were developed using BTB's current operating experience, recent service activity, scheduled service levels, ridership trends, and anticipated demand for the July 2027-June 2029 grant period. Estimates apply only to passenger transportation associated with the vehicles included in this project.

The projections assume continuation of BTB's existing deviated fixed-route service throughout its Pierce County service area. Vehicle hours and miles are expected to increase modestly as service is maintained and demand develops, while passenger trips are projected to grow at a higher rate as existing service capacity is used more efficiently.

The five replacement vehicles are primarily a state-of-good-repair investment rather than a service expansion. They will replace vehicles that have exceeded their useful life and are intended to maintain four reliable vehicles in regular service plus one backup. Improved fleet reliability will reduce the operational impacts of breakdowns, unscheduled maintenance, and vehicle unavailability, helping BTB meet projected service levels and

maintain dependable accessible transportation.

Milestones

Project Activities

Project Activity	Applicable to project?	Completion date (mm/yy)	Notes
Construction			
Preliminary engineering start date	No		
Environmental documentation complete (e.g., NEPA/SEPA)	No		
Property acquisition complete (lease or purchase)	No		
Contract advertisement	No		
Operationally/substantially complete	No		
Vehicles			
Solicitation (request for proposals or invitation for bid) published	Yes	08/27	TranServe will procure through a DES cooperative contract where the competitive solicitation has been completed. Procurement is anticipated to begin in July 2027 following WSDOT authorization.
Contract Award/Purchase order	Yes	08/27	Specifications are complete. Purchase order anticipated August 2027 following WSDOT authorization.
First vehicle accepted	Yes	02/28	All five vehicles anticipated to be delivered, modified as required, inspected and accepted by June 2028.
All vehicles accepted	Yes	06/28	All five replacement vehicles anticipated to be placed into BTB deviated fixed-route service by June 2028
All vehicles placed in service	Yes	06/28	Window to allow for installation and delivery issues
Equipment			
Solicitation (request for proposals or invitation for bid) published	No		
Contract award/Purchase order	No		
First piece of equipment accepted	No		
All equipment accepted	No		
All equipment placed in service	No		

Project Risks

Identify potential risks that may affect the timely completion of your project. Describe the mitigation strategies your organization will use to reduce or manage each risk.

Milestone risks*:

Primary risks include production delays, chassis/component shortages, PPI price increases, specification compliance, and maintaining the aging fleet until replacements arrive.

Procurement/production: TranServe will use a DES cooperative contract and, following WSDOT authorization, confirm specifications, pricing, availability and production schedules, issue the purchase order, and monitor progress through delivery and acceptance. Regular vendor communication will help identify and resolve production, supply-chain, or modification issues.

Existing fleet: Many of the five BTB vehicles are projected to exceed 500,000 miles by the time replacements arrive and are placed into service. ATS will continue preventive maintenance, inspections, repairs and fleet rotation; however, continued operation creates increasing risk of major mechanical failure, extended downtime and service disruption. Deferring replacement to another grant cycle would require these already high-mileage vehicles to operate substantially longer and could jeopardize BTB's ability to maintain four vehicles in regular service plus a dependable backup.

Cost/compliance: TranServe will monitor pricing, PPI adjustments, invoices, match, inspections and grant requirements and coordinate with WSDOT regarding material changes.

Supplemental Information

Supplemental Information

Supplemental Information:

Beyond the Borders (BTB) addresses a transportation problem that is especially difficult in rural and underserved communities: having a regional transportation network does not necessarily mean every resident can access it. Distance from established stops, low population density, disability, age, income, and inability to drive can leave people effectively disconnected even when transportation exists elsewhere in the region.

BTB closes that gap through its deviated fixed-route service, combining the efficiency of established routes with the flexibility to deviate up to 3/4 mile from the route to serve passengers who cannot reasonably access a scheduled stop. BTB can also work with passengers on a case-by-case basis to address individual transportation and accessibility needs. This model is particularly important in portions of East and South Pierce County and the Key Peninsula, where transportation options are limited.

BTB provides essential wheelchair-accessible transportation for people with disabilities and others who use mobility devices. For some passengers, the combination of an accessible vehicle and the ability to request a route deviation is what makes transportation possible. BTB can provide the wheelchair lift, securement system, accessible entrance, and assistance necessary to complete the trip safely.

This access can determine whether a passenger reaches medical care, employment, food, social and human services, community activities, or a connection with another transportation provider. For passengers with disabilities who cannot drive or use other available transportation, loss of an accessible BTB vehicle may mean there is no practical alternative for the trip.

Route deviations add mileage and operating time because vehicles leave the established route, serve passengers, and return to the route. In exchange, one coordinated service can accommodate passengers with different mobility needs while connecting rural and underserved communities to the broader regional transportation network.

Reliable accessible vehicles are therefore fundamental to BTB. BTB cannot provide a requested deviation, transport a wheelchair passenger, maintain a connection, or reach a passenger if an accessible vehicle is unavailable because of mechanical failure.

The existing five-vehicle fleet has delivered extraordinary service. Four vehicles are required for regular operations and the fifth provides essential backup during maintenance, inspections, repairs, and unexpected breakdowns. These vehicles were acquired with WSDOT assistance and have been extensively utilized in public service.

By the time replacement vehicles are delivered and placed into service, many of the existing BTB vehicles are projected to exceed 500,000 miles. This extraordinary mileage demonstrates productive use of WSDOT's previous investment, but it also demonstrates the urgency of replacement. The fleet has exceeded its useful life, and continued maintenance alone cannot provide the long-term reliability required to keep four vehicles operating with a dependable backup.

Deferring replacement to another grant cycle would require BTB to operate these already high-mileage vehicles substantially longer. The increasing risk of major mechanical failures, extended downtime, escalating repair costs, and loss of backup capacity could jeopardize BTB's ability to maintain existing service, including essential wheelchair-accessible transportation. At this stage, replacement is necessary to preserve service, not simply to improve the fleet.

The proposed five ADA-accessible replacement vehicles will restore the fleet structure BTB needs: four dependable vehicles for regular service and one dependable backup. Each replacement vehicle will include a wheelchair lift and two wheelchair securement positions. All five vehicles are needed. A partial award would provide benefit, but it would leave part of the fleet operating beyond useful life and would not resolve the underlying reliability problem.

The vehicles will enter an established service with existing passengers, routes, operating procedures, regional connections, and demonstrated demand. This is primarily a state-of-good-repair investment that protects existing transportation capacity while positioning BTB to accommodate continued demand.

The project also leverages substantial resources beyond WSDOT. ATS has committed to provide 100% of the required local cash match and provides drivers, maintenance, dispatching, and day-to-day transportation operations. Pierce County contributes funding to support operation of the Key Peninsula transportation project, demonstrating local governmental investment in transportation access. TranServe provides grant administration, procurement, financial oversight, documentation, compliance, and vehicle acquisition expertise.

TranServe brings 45 years of transportation leadership and experience in management, operations, procurement, and technology, including procurement of more than 500 vehicles for more than 20 transportation programs. TranServe has successfully administered prior WSDOT-funded vehicle acquisitions and understands the procurement, inspection, reimbursement, documentation, compliance, and closeout requirements associated with public transportation capital projects.

TranServe's sales-tax-exempt status provides additional value to WSDOT. The current vehicle quote identifies \$17,381 in sales-tax savings per

vehicle, or \$86,905 across five vehicles. This reduces the capital cost while preserving the accessibility and transit equipment required for BTB service. As a nonprofit organization, TranServe also has the ability to seek charitable cash contributions through Givebutter as an additional potential non-governmental resource.

This project protects an established transportation service, prior WSDOT investment, local and private investment, and the mobility of people who depend on BTB. Funding all five replacement vehicles in this gr

Vulnerable Populations in Overburdened Communities & Tribes

Vulnerable Populations in Overburdened Communities

Identify the type of direct and meaningful benefits your project provides to vulnerable populations using the descriptions above, if applicable. Explain how your project delivers these benefits and the impact it will have on the populations served.

Vulnerable Populations in Overburdened Communities*:

BTB provides direct and meaningful transportation benefits to vulnerable populations in rural and underserved portions of Pierce County, including low-income residents, people with disabilities, wheelchair and mobility-device users, older adults, veterans, and people who cannot drive or have limited access to transportation.

BTB's deviated fixed-route service addresses a fundamental barrier: transportation is only useful when a passenger can physically and practically access it. BTB may deviate up to 3/4 mile from the established route and can work with passengers on a case-by-case basis to address individual transportation and accessibility needs. This is particularly important for people with disabilities and wheelchair users who may be unable to reach a regular stop.

The service connects passengers to healthcare, employment, food and shopping, social and human services, community activities, and connections with other transportation providers. For low-income households, dependable public transportation can also reduce the financial burden associated with owning or obtaining private transportation.

The five replacement vehicles are essential to maintaining these benefits. Each will be ADA accessible with a wheelchair lift and two wheelchair securement positions. Many existing vehicles are projected to exceed 500,000 miles by the time replacements are placed into service. Replacing this fleet reduces the risk that mechanical failures and vehicle unavailability will interrupt transportation relied upon by vulnerable passengers who often have the fewest alternatives.

The project preserves an established service that brings accessible mobility closer to the people and communities that need it.

If these populations were engaged by you or your representatives in developing or maintaining the project, describe the outreach efforts and results. Include details such as methods used to engage the community, feedback received, and how the input influenced the project's design or implementation.

Inclusive outreach in planning:

BTB's service has been developed and maintained through ongoing interaction with passengers, community partners, human-service organizations, transportation providers, and regional coordinated transportation planning. Riders and partners provide input about transportation barriers, accessibility needs, destinations, connections, and service reliability.

Experience serving older adults, low-income residents, veterans, people with disabilities, and wheelchair users has helped shape BTB's deviated fixed-route service. The ability to deviate up to 3/4 mile from the established route and work with passengers on a case-by-case basis responds to the practical difficulty some riders have reaching regular stops.

This continuing input reinforces the need for dependable ADA-accessible vehicles and helps BTB preserve wheelchair access, route deviations, and reliable connections to healthcare, employment, food, social services, and other transportation.

Tribal Support

Is this project directly operated by a tribe?* No

Is your project serving and is it supported by a tribal nation in Washington?: No

Environmental Justice

Environmental Justice Assessment (EJA)

You must conduct an Environmental Justice Assessment (EJA) if you apply for \$15 million or more in grant funds.

Are you requesting \$15 million or more in WSDOT funds for your proposed project?*: No

Attachments

Attachments

Named Attachment	Required	Description	File Name	Type	Size	Upload Date
Required for all projects						
Population density map	✓	Population Density	Pierce County Density Map.pdf	pdf	469 KB	08/16/2026 04:15 PM
Service area map	✓	PSRC Pierce County Population Density Map	PSRC_Pierce_County_Population_Density_Map_2025.pdf	pdf	620 KB	09/06/2026 03:29 PM
Required for new nonprofit applicants only						
501(c) IRS Letter of Determination						
WA Utilities & Transportation Commission (UTC) Certification (required for new nonprofit applicants that are direct service providers)						
Conditionally required						
Indirect costs documentation - de minimis rate self-certification; negotiated indirect cost rate letter from cognizant agency; or a cost allocation plan						
In-kind match valuation proposal (required for operating & mobility management projects that are proposing to use in-kind as matching funds)						
Procurement policy (required for new applicants or existing grantees without a current policy on file with WSDOT if this project includes the procurement of services or capital assets)						
Correspondence from a tribe in support of your project (if project is serving and supported by tribe(s). Not required if the applicant is a tribe.)						
Optional attachments						
Letters committing matching funds		Letter Committing the CASH MATCH	Match - BTB.pdf	pdf	166 KB	09/08/2026 03:58 PM
Letter of concurrence (for projects that operate in multiple planning regions)		Cover letter in Support of BTB Grant Application	BTB COVER LETTER 27-29.docx	docx	35 KB	09/08/2026 03:47 PM
Letters of support (combine into one file attachment)		Series of Letters of Support	Letters of Support BTB.pdf	pdf	1 MB	09/08/2026 04:00 PM
Supplemental information		Transmittal Letter and Vehicle Quote	Cover Letter and Quote - BTB.pdf	pdf	1 MB	09/08/2026 04:56 PM
Optional construction attachments						
NEPA/SEPA assessment, if available						
Supplemental construction project information (building or site designs, site plans, location exhibits, etc.), if available						

Certification

Certification

I certify, to the best of my knowledge, that the information in this application is true and accurate and that this organization has the necessary fiscal, data collection, and managerial capabilities to implement and manage the project associated with this application:

Certification*:	Yes
Application Authority*:	Steven Hutchins First Name Last Name
Title*:	CEO/Managing Member
Date*:	09/08/2026



ATS Trans, LLC (Around the Sound Transportation)
4023 S Orchard St Tacoma, WA 98466

September 3, 2026

To Whom It May Concern,

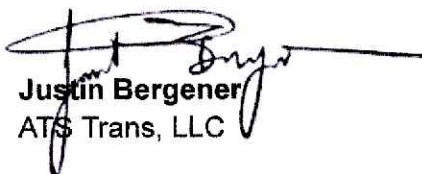
ATS Trans, LLC is pleased to confirm its commitment to provide the required local match for the Beyond the Borders (BTB) vehicle replacement project being submitted by TranServe PNP to the Washington State Department of Transportation.

For planning purposes, the estimated local match for this project is **\$75,000** for five replacement vehicles. ATS Trans, LLC understands that the final match amount may vary based on the WSDOT-approved budget and final vehicle procurement costs and agrees to provide the full required match accordingly.

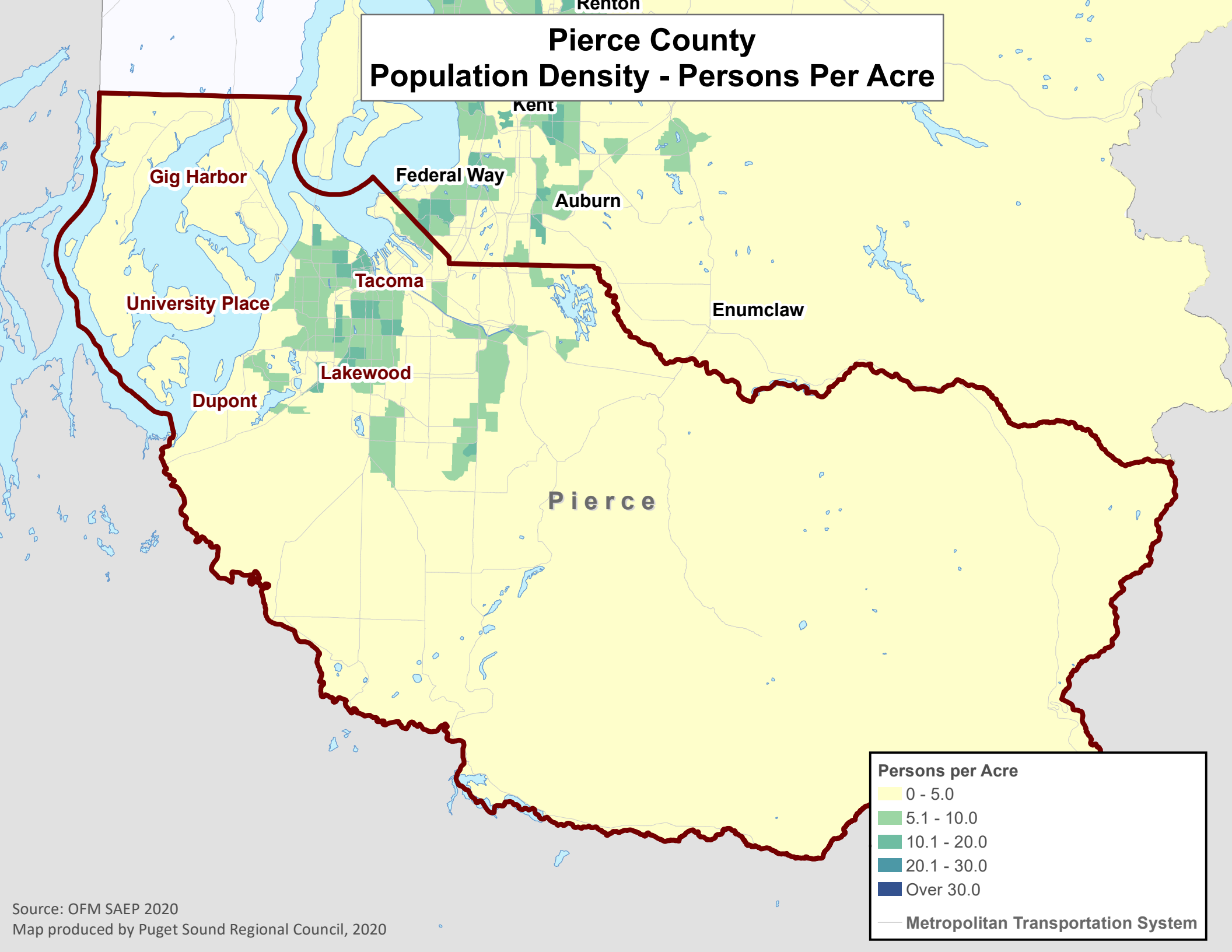
This commitment reflects our continued support of reliable and sustainable transportation services for the communities served under the BTB program.

ATS Trans, LLC appreciates the opportunity to support this project and respectfully encourages its favorable consideration.

Sincerely,


Justin Bergener
ATS Trans, LLC

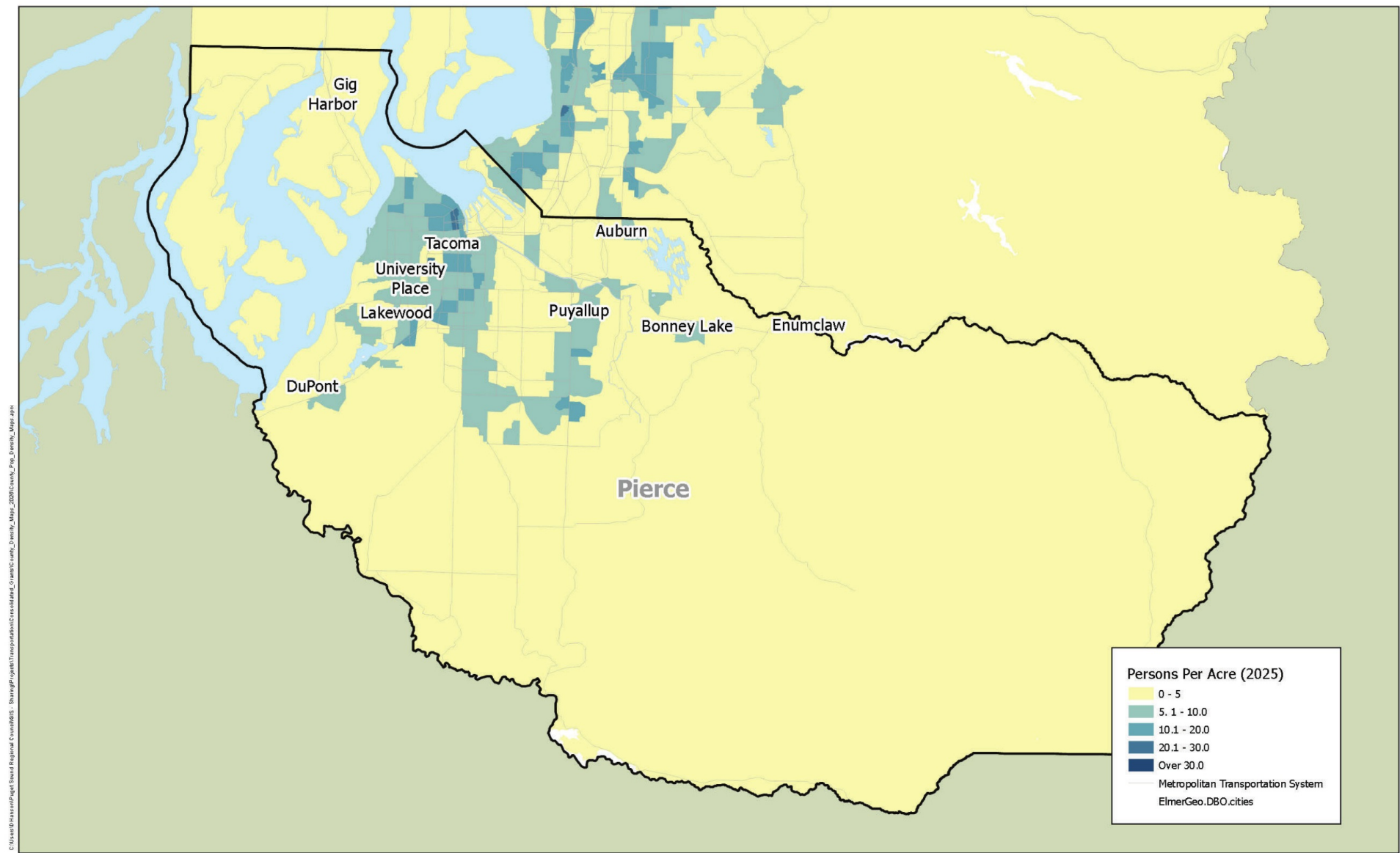
Pierce County Population Density - Persons Per Acre



PSRC Population Density - Pierce County

Persons per acre (2025).

Pierce County Population Density - Person Per Acre



Source: Puget Sound Regional Council, 2027-2029 Regional Priority Ranking materials.



September 3, 2026

To: Washington State Department of Transportation (WSDOT) Consolidated Grant Program Evaluation Committee

Subject: Letter of Recommendation for Pierce County's Beyond the Borders (BTB) Grant Application

Dear WSDOT Grant Selection Committee,

I am writing to express my strong recommendation and support for the Beyond the Borders (BTB) and Peninsula Transit project application for funding from the WSDOT Consolidated Grant Program (2027–2029) biennium.

Pierce County's Beyond the Borders program provides essential transportation services for residents living in rural and unserved areas of South and East Pierce County, where traditional transit options are limited. Peninsula Transit, a new fixed-route and dial-a-ride service funded in part by Pierce County and the State of Washington, provides critical public transportation to the geographically isolated Key Peninsula region.

These critical services connect seniors, individuals with low incomes, and persons with disabilities directly to medical appointments, employment, social services, and essential needs. By addressing profound geographic isolation, Beyond the Borders and Peninsula Transit play pivotal roles in maintaining equity and independence across our county.

Continued state funding for vehicles and equipment is vital to support and sustain these operations, ensuring safe and seamless service for our most vulnerable residents. I fully support this application and respectfully request your favorable consideration.

Sincerely,

A handwritten signature in dark ink that reads "Robyn Denson". The signature is fluid and cursive, with the first name "Robyn" and last name "Denson" clearly distinguishable.

Robyn Denson, Pierce County Council District 7



September 4, 2026

Steve Hutchins, CEO/Managing Member
TranServe
Port Orchard, WA 98366

RE: 2027-2031 WSDOT Consolidated Grants Program

On behalf of the Pierce County Coordinated Transportation Coalition (PCCTC), I am pleased to provide this letter in strong support of TranServe's application to the Washington State Department of Transportation for funding to replace five vehicles used to provide Beyond the Borders(BtB) transportation services.

BtB provides an essential transportation connection for residents of rural and underserved areas of Pierce County. Our service reaches Sumner/Bonney Lake, Spanaway, Orting, and the Key Peninsula, providing transportation for individuals who often have few or no other practical transportation options. Many of our passengers are older adults, people with disabilities, veterans, individuals with limited incomes, and others who depend on accessible public transportation to remain connected to their communities. The five vehicles proposed for replacement are critical to maintaining this service. These vehicles have accumulated extremely high mileage and have reached or exceeded their useful service life. As the vehicles continue to age, maintenance requirements, downtime, and the possibility of mechanical failure increase. By the anticipated delivery of replacement vehicles, the existing fleet is projected to exceed 500,000 miles.

BtB has worked hard to develop a dependable transportation program that our passengers can count on. Replacing these vehicles is not about expanding an unnecessary fleet; it is about preserving the service capacity that already exists and protecting the investment WSDOT has previously made in this program.

Reliable vehicles are fundamental to reliable transportation. Without replacement vehicles, our ability to maintain scheduled service will become increasingly difficult, and vehicle failures could directly affect the people who depend upon BtB for access to employment, healthcare, shopping, social services, and other essential destinations.

We also understand the operational challenges created when a small fleet must provide dependable service six days a week. The loss of even one vehicle because of scheduled maintenance or an unexpected mechanical problem can affect the entire operation. Adequate replacement vehicles and backup capacity are therefore particularly important for a rural system.

The BtB service supports clients in getting to their jobs, access to health care, seniors to meal sites, grocery shopping, homeless and other day-to-day activities in rural areas.

The PCCTC strongly encourages funding this capital project in support of safer, reliable vehicles for the BtB program.



Sincerely,

Daeveene J. May

Daeveene May
Program Specialist 3- Transportation
Daeveene.may@piercecountywa.gov
253-281-9490



Strengthening the Key Peninsula - Connecting the Community

Steve Hutchins, CEO/Managing Member
TranServe PNP
1441 Yukon Harbor Road SE
Port Orchard, WA 98366

Dear Mr. Hutchins:

On behalf of the Key Peninsula Partnership, we are pleased to express our strong support for TranServe's efforts to obtain vehicle funding to sustain Peninsula Transit service on the Key Peninsula.

Our organization has been actively involved in the community and has led the Key Peninsula Transportation Task Force to address the peninsula's longstanding transportation challenges. Key Peninsula residents—particularly older adults, people with disabilities, low-income households, veterans, and individuals who do not drive—have limited transportation options. The peninsula's rural geography makes access to employment, healthcare, shopping, and other essential services especially difficult.

Peninsula Transit is a fixed-route transportation program funded by Pierce County and the State of Washington through legislative appropriations. Although Peninsula Transit and Beyond the Borders are managed by the same Pierce County Human Services team, they are separate transportation programs.

Peninsula Transit provides an important transportation option on the Key Peninsula as well as a connection between the peninsula and Gig Harbor. The service gives residents access to shopping and resources on the peninsula and other major destinations such as Costco, Target, Safeway, medical providers, employment opportunities, and connections to other transportation services off the peninsula.

The program has demonstrated the need for and value of dependable public transportation on the Key Peninsula. The next challenge is establishing long-term sustainability. A reliable vehicle is essential to maintaining the route, preventing service interruptions, and protecting the public investment already made in developing the service. Without dependable transportation equipment, the continued availability of this important community connection could be placed at risk.

We strongly support TranServe's efforts to obtain the vehicle needed to preserve Peninsula Transit. This investment will help ensure that Key Peninsula residents continue to have safe, accessible, reliable, and sustainable transportation to Gig Harbor and essential regional services.

Sincerely,

Ben Paganielli
Executive Director



ATS Trans, LLC (Around the Sound Transportation)
4023 S Orchard St Tacoma, WA 98466

September 3, 2026

To Whom It May Concern,

ATS Trans, LLC is pleased to support the Beyond the Borders (BTB) vehicle replacement project being submitted by TranServe PNP to the Washington State Department of Transportation.

The BTB program plays a critical role in providing reliable transportation services across the communities it serves. These services are essential for connecting individuals to employment, healthcare, education, and other vital destinations.

The current fleet supporting BTB operations is aging and heavily utilized, with vehicles operating six days per week and several units approaching or exceeding 300,000 miles. As a result, maintaining consistent and reliable service is becoming increasingly challenging.

Investment in replacement vehicles is necessary to sustain service levels and ensure operational reliability. In addition, access to a dependable backup vehicle is essential to allow for routine maintenance and repairs without interrupting scheduled service.

This project represents an important step toward maintaining safe, reliable, and efficient transportation services for the community.

ATS Trans, LLC appreciates the opportunity to support this application and respectfully encourages its favorable consideration.

Sincerely,



Justin Bergener
ATS Trans, LLC



September 8, 2026

To whom it may concern,

ATS Trans, LLC is pleased to support the Beyond the Borders (BTB) vehicle replacement project being submitted by TranServe PNP to the Washington State Department of Transportation.

The BTB program plays a critical role in providing reliable transportation services to communities with little to no public transportation access. These services are essential for connecting individuals to employment, healthcare, education, and other vital destinations.

The fleet supporting BTB operations is aging and heavily utilized. Vehicles operate six days per week, and several units are approaching or have exceeded 300,000 miles. These conditions increase the risk of unscheduled downtime and make it increasingly difficult to maintain consistent, reliable service.

Investment in replacement vehicles is necessary to sustain service levels and improve operational reliability. A dependable backup vehicle is equally important because it allows routine maintenance and repairs to proceed without interrupting scheduled service. By replacing high-mileage vehicles and adding dependable backup capacity, this project will help maintain safe, reliable, and efficient transportation services for the community.

ATS Trans, LLC strongly supports TranServe PNP's application and respectfully urges the Washington State Department of Transportation to approve this critical investment in safe, reliable, and uninterrupted community transportation.

Sincerely,

A handwritten signature in black ink that reads "Jerilynn Clark". The signature is fluid and cursive, with the first name and last name clearly distinguishable.

Jerilynn Clark
Operations Supervisor
ATS Trans, LLC.



September 8, 2026

Washington State Department of Transportation
Public Transportation Division

RE: 2027–2029 Consolidated Grant Program – **BTB Beyond the Borders Replacement Vehicles**

Dear Grant Review Committee:

TranServe respectfully submits this application requesting funding for five replacement vehicles supporting the Beyond the Borders (BTB) transportation program in Pierce County.

BTB provides essential deviated fixed-route and specialized transportation for communities in East and South Pierce County and the Key Peninsula. The service connects older adults, people with disabilities, individuals with low incomes, veterans, and other transportation-disadvantaged residents with healthcare, employment, shopping, social services, and connections to the regional transportation network.

The need for replacement vehicles is critical. BTB relies on a five-vehicle fleet, with four vehicles required for regular service and the fifth providing essential backup capacity. By the anticipated 2028 delivery of replacement vehicles, the existing fleet is projected to exceed 500,000 miles. Continuing to depend on these high-mileage vehicles increases maintenance costs, mechanical failures, and the risk that passengers will experience delayed or disrupted service. Replacing all five vehicles will restore a dependable fleet and protect the continuity of this established transportation program.

The proposed vehicles will be ADA-accessible and designed for the operating requirements of BTB's deviated fixed-route service. The replacements will improve reliability, accessibility, safety, and operating efficiency while preserving transportation connections for residents who may have few practical alternatives.

The project also represents a strong partnership and efficient use of public funding. ATS, the contracted transportation provider, has committed to provide 100 percent of the required local cash match. TranServe will administer the WSDOT grant and vehicle procurement. Because of TranServe's tax-exempt status, the vehicle acquisition can also avoid applicable sales-tax costs, allowing nearly 10 percent more purchasing power and ensuring that a greater share of WSDOT and local funding is invested directly in vehicles and required equipment.

BTB is an established component of Pierce County's coordinated transportation network. The project supports the transportation needs and coordination priorities identified through Pierce County and Puget Sound Regional Council planning efforts and strengthens connections with other transportation providers and essential community services.

Funding these five replacement vehicles will protect prior public investment in BTB, maintain reliable and accessible transportation, and help ensure that residents throughout the service area can continue reaching the services and opportunities they depend upon.

TranServe appreciates WSDOT's continued investment in coordinated and special-needs transportation and respectfully requests full funding for this important vehicle replacement project.

Sincerely,

STEVEN HUTCHINS

Steve Hutchins

CEO/Managing Member

TranServe

Proposal For:	TranServe PNP
Proposed Bus:	Starcraft Allstar E450
Proposed Layout:	WA 04824 Cat 3 12+2 or 6WC (BTB Bus)

Prepared By:	Christina Grabo
Phone:	253-259-5126
Email:	christina@nwbus.com

Thank you for the opportunity to provide you with a quote for a new Starcraft Shuttle Bus. Northwest Bus Sales aims to be the most competitively priced provider of quality buses and vans, but where we really shine is in our support- both during and after the sale. To follow, you will find our proposal for your custom-built bus. We appreciate your business and look forward to working with you on this purchase.



Forest River Bus & Van, manufacturer of Starcraft Buses, is North America's largest shuttle bus and van manufacturer. Since 2001, Forest River has been recognized for their commitment to safety, strong OEM partnerships, comprehensive warranties, and outstanding customer service. Starcraft is proud to build reliable vehicles that support everyday life, from transit and rideshare to mobility and independence.



Founded in Washington in 1987, Northwest Bus Sales has been a family-owned and locally-operated dealership for 35+ years. Our eight-person sales team has a combined 80+ years of experience, with a highly diverse skill set. Several members of our sales department have prior experience in the repair and operation of commercial vehicles, giving them a unique and beneficial insight into the day-to-day operational requirements of the buses we sell and an ability to troubleshoot and train on many technical issues. Northwest Bus Sales' parts and service department has direct lines of communications with each of our manufacturers. All calls will be answered or returned within 1 hour during business hours. Northwest Bus Sales prides itself on customer satisfaction and looks forward to sharing this experience with you!

Quote

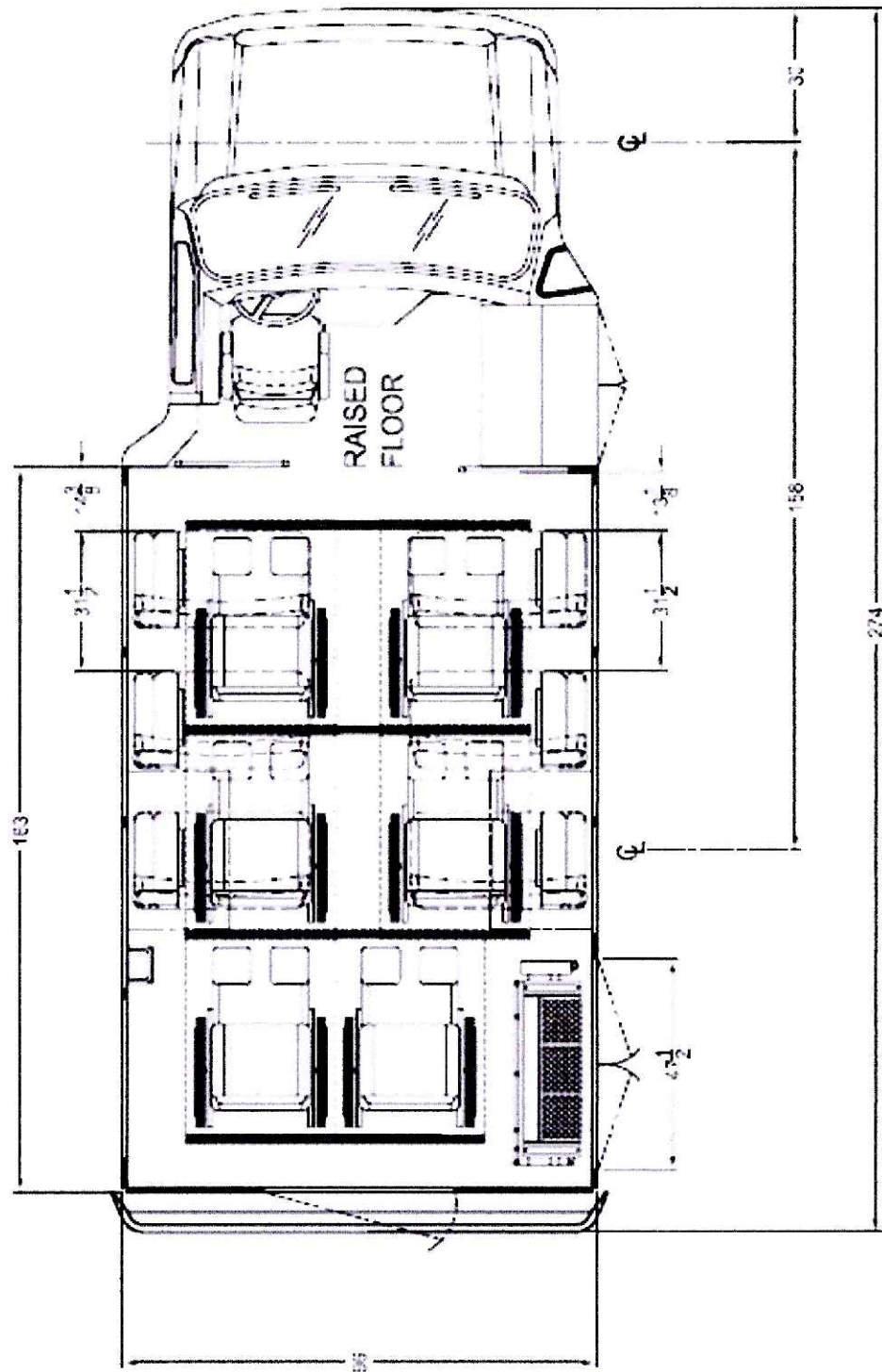
9/4/2026

Prepared By:
Northwest Bus Sales
Christina Grabo
253-259-5126
christina@nwbus.com
33207 Pacific Highway S.
Federal Way, WA 98003

Prepared For:
TranServe PNP
Steve Hutchins
hutch@transro.org
2220 S Tacoma Way
Tacoma, WA 98409

WA 04824 Cat 3 12+2 or 6WC (BTB Bus)				
Cat.	Qty.	Description	Price	Extended
Base	1	WA 04824 Spec Starcraft Allstar E450 12+2	\$109,785	\$109,785
Body	1	Prins Propane System	\$8,000	\$8,000
Body	1	Sportworks DL2 bike rack	\$4,254	\$4,254
Elec.	1	Hanover Front Destination Sign	\$5,862	\$5,862
Elec.	1	Hanover Side Destination Sing	\$3,318	\$3,318
Elec.	1	Basic Battery Package (OEM)	-\$600	-\$600
Floor	1	Raised Floor 3 Step Flat Floor to Front	\$1,195	\$1,195
Seat	1	Basic Seat Package (Level 1 covers, standard foam)	-\$1,200	-\$1,200
Seat	-6	Double Passenger Seat	\$1,008	-\$6,048
Seat	6	Foldaway seat w/non-retracting seat belt- Double	\$1,884	\$11,304
Seat	2	Forward facing flip seat w/non-retracting seat belt	\$984	\$1,968
Seat	1	Recaro LX5 Drivers Seat	\$3,250	\$3,250
Seat	1	Power Seat Pedestal	\$1,128	\$1,128
Seat	2	Underseat retractable belts	\$186	\$372
Sfty.	1	Additional ceiling grab rail extending the length of the bus	\$360	\$360
WC	1	Braun Century 1000# lift	\$618	\$618
WC	4	Additional wheelchair mounts including securements.	\$1,080	\$4,320
WC	116	Additional Track (per foot)	\$86	\$9,976
Deliv.	2195	Miles from Goshen, IN @ \$1.50/mi + \$300 Pickup Charge		\$3,593
*Price available to Washington MCUA participants and agencies of states with cooperative agreements **Dealer Credit valid for 30 days, then subject to adjustment ***Sales tax waived with proof of exemption Pricing subject to additional PPI increases DES Authorization and purchase order required to process order Change orders must be submitted in writing and are not official until confirmed Pricing includes all applicable rebates			Subtotal*	\$161,455
			Dealer Credit**	-\$2,000
			Adjusted Price	\$159,455
			Quantity	1
			Trade Allowance	\$0
			Subtotal	\$159,455
			Sales Tax***	\$17,381
THANK YOU FOR THE OPPORTUNITY TO EARN YOUR BUSINESS!			Licensing	\$0
			TOTAL PRICE	\$176,835

For illustrative purposes only. May display some features not applicable to your build.



Washington Contract 04824 Standard Features

Exterior Features

Front End Alignment
Wheel Balancing
25 Mile Road Test
Front and Rear Mudflaps
Driver's Running Board
Rear Tow Hooks
Mor-Ryde Rear Suspension
Remote / Heated Exterior Mirrors
Valve Stem Extenders, Inner Rear Duals

Interior Features

ABS/FRP Sidewalls and Ceiling
Gerflor or Altro Commercial Transit Flooring
White Step Nosings
Fuel Tank Access Plate In Floor
Access Panel for Entry Door Motor
Driver Storage in Cab Overhead with Lock

Electrical

Battery Box with Tray and Stainless Slides
Light in Engine Area
Wiring Diagram "AS BUILT" ON USB Flash Drive
LED Lighting, Interior / Exterior
Mid-Ship Turn / Marker Lights
AM/FM Radio w/ 4 Speakers

HVAC

Dual Compressor Air Conditioning w/ Rear Evaporator
Auxiliary Rear Heater

Safety

5 Lb Fire Extinguisher
25 Unit First Aid Kit
Emergency Triangle Kit
"White Noise" Back-Up Alarm, 97 db
Interior Convex Mirror 6"x9"
Ceiling Grab Rail
Dual Entry Grab Rails
Stanchion and Modesty Panel at Entry Door
Stanchion and Modesty Panel Behind Driver

Seating

Freedman Shield or OEM Driver Seat
Freedman Mid High Passenger Seating
Level 5 Seat Coverings
Grab Handles on Aisle Side Seat Backs
Underseat Retractable Belts

ADA

Double W/C Doors w/ Interior and Exterior Lighting
Rear Lift
Braun Century 800# Lift
Intermotive Fast Idle with Lift Interlock
Q-Straint Belt Cutter
(2) Q'Straint L-Track Securements
Required ADA Signage