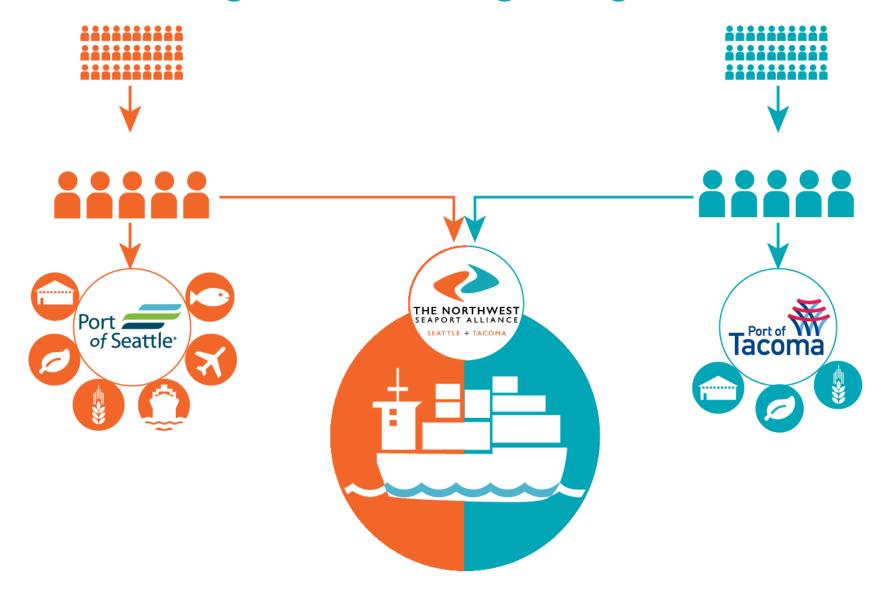


NWSA: Moving Marine Cargo Together Since 2015



Key Points to Remember

- Maritime cargo facilities cannot be physically relocated.
- The biggest driver of freight demand is population and consumer demand.
- Moving freight through our ports provides jobs and supports a resilient economy. Washington is the most international tradedependent state.
- The cost of moving freight is a part of everyday consumer costs.
 Better landside connections to the Port promotes a healthier regional supply chain.



NWSA: How Much Cargo Do We Move?

In 2024, across the NWSA Gateway:

- ~2.6 million Twenty-Foot Equivalent Units (TEUs) of international containers
 - ~1.3 million TEUs of imports
 - ~600,000 of exports
 - Remainder are empty boxes
- ~700,000 domestic containers
- Additional, non-container both international and domestic cargo includes automobiles, logs, and general breakbulk cargo (military, heavy machinery, etc.).

NWSA: How Much Cargo Do We Move? ... Tariffs?

- Tariffs will raise the cost for the consumer, as the country of origin does not pay it but the receiving entity in the country implementing the tariff. Exports will be hurt by retaliatory tariffs.
- A long trade war could mean more shipping time for western producers and fewer work opportunities for West Coast waterfront and freight transportation workers.
- As of April 30th ---
 - YTD Containers: Volume is up 15.9%, imports are up 21.7% and exports are down 0.5%.
 - April 2025 Containers: Continued 14 consecutive months of month-over-month container growth – 8.8% overall growth in April but exports decreased 1.7%.
 - YTD Breakbulk/Automobiles: Imports are down 40.2%.
 - Note: May 2025 has not been aggregated at the time of this presentation. The preliminary numbers for the week ending May 30th show overall container volumes being down 41% year-over-year.

NWSA: What Comes Through the Gateway?

Export

	import	Export
Top 5 2024 Commodities By Number of Full TEUs	Furniture	Hay & Forage
	Machinery	Frozen Potato Products
	Motor Vehicle Parts	Paper & Paperboard
	Toys & Games	Scrap Paper
	Apparel	Dried Distillers Grain
Top 5 2024 Commodities By Value	Motor Vehicle Parts	Soybeans
	Machinery	Corn
	Apparel	Machinery
	Furniture	Frozen Potato Products
	Footwear	Dairy Products

https://www.nwseaportalliance.com/about-us/cargo-statistics

Import

Critical NWSA Landside Transportation Connections

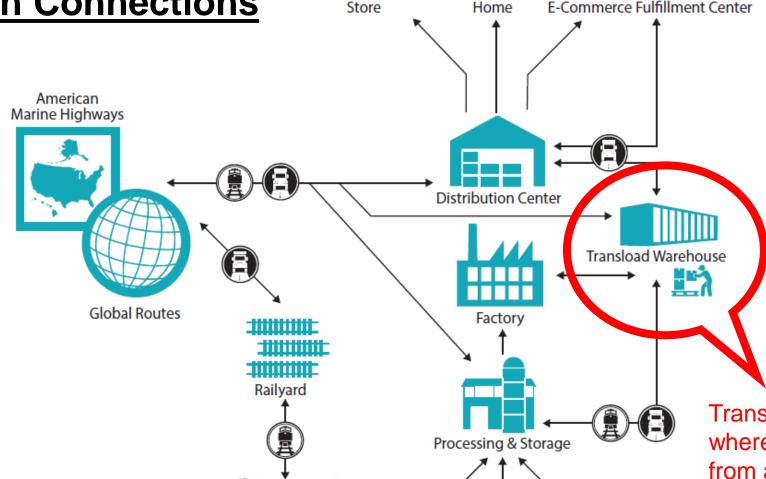


Inland United States





GLOBAL SUPPLY CHAIN



Agriculture

Logging

Fishing

Transload facilities are where cargo is moved from a shipping container to a 53' trailer or vice versa. Six TEUs equals two 53' trailers.

LEGEND





Top Areas of Warehouse Concentration

Top Transload Warehouse Sites	Existing Distribution Warehouse Concentrations	Planned + Existing Warehouse Concentrations
Kent	Kent	Kent
Tacoma	Sumner	Sumner
Seattle	Lacey	Tacoma
Sumner	Frederickson	Winlock
Fife	Tacoma	Auburn
Auburn	Auburn	Frederickson
	Fife	Lacey
	DuPont	Marysville
	Seattle	Puyallup
	Portland	Centralia

Note 1: Transload warehouses are based on the list of transload service providers in the NWSA Gateway. These warehouses have a strong connection to NWSA cargo terminals.

Note 2: Distribution warehouse information is based on available market data and the level of connection to NWSA cargo terminals will vary based on the tenant.

Importance of Freight Efficient Land Use and Transportation to the NWSA

Operational Efficiency: Preserving industrial lands ensures the ports have adequate space for cargo handling, warehousing, and logistics, which are essential for operations.

Reduced Freight Vehicle Miles Traveled (VMT): Adequate warehouse space located near the ports can reduce the distance that trucks have to drive to drop a container at a warehouse. This reduces transportation costs, consumer prices, as well as diesel emissions.

Supporting Economic Activity: Frederickson is home to the only Ashley Furniture distribution center north of Sacramento. This center is key in supporting the 12 Ashley Home Furniture stores in Washington and an additional 11 stores in Oregon.

Beyond the NWSA

Ashley Furniture: 23 Global Manufacturing and Distribution Centers



Independently owned and operated stores

Oregon: 12 Washington: 11 British Columbia: 15

WA Stores:

Auburn Bellingham Burlington Lynnwood Olympia Richland Silverdale Spokane Valley

Tacoma Tukwila

Wenatchee

Resources

Home page

https://www.nwseaportalliance.com/

Annual Cargo Reports:

https://www.nwseaportalliance.com/about-us/cargo-statistics

Volume Information By Harbor:

https://www.nwseaportalliance.com/cargo-operations/cameras-truck-turn-times

Weekly Information:

https://www.nwseaportalliance.com/cargo-operations/weekly-nwsa-volumes-metrics-report

Rail:

https://www.nwseaportalliance.com/cargo-operations/rail-service-links-pnw-us-midwest

Vessel Schedule:

https://www.nwseaportalliance.com/cargo-operations/vessel-schedules-and-calendar

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THANK YOU

